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UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA

NATIONWIDE BIWEEKLY  
ADMINISTRATION, INC., an Ohio Corporation;  
LOAN PAYMENT ADMINISTRATION LLC, an  
Ohio limited liability company; and DANIEL S.  
LIPSKY, an individual;

Plaintiffs,

v.

JOHN F. HUBANKS, Deputy District Attorney,  
Monterey County District Attorney's Office, in his  
official capacity; ANDRES H. PEREZ, Deputy  
District Attorney, Marin County District Attorney's  
Office, in his official capacity; MONTEREY  
COUNTY DISTRICT ATTORNEY'S OFFICE, a  
County Agency; and MARIN COUNTY  
DISTRICT ATTORNEY'S OFFICE, a County  
agency,

Defendants.

Case No.: 14-cv-04420-LHK

**(FED. R. CIV. P. 12(b)(5))**

**JOINT REPLY MEMORANDUM IN  
SUPPORT OF MOTION TO DISMISS  
(FED. R. CIV. P. 12(b)(1); 12(b)(6); and  
12(b)(7) )**

Date: April 30, 2015  
Time: 1:30 p.m.  
Judge: Hon. Lucy H. Koh  
Courtroom 8, 4<sup>th</sup> Floor  
Address: 280 South First Street  
San Jose, CA 95113

## TABLE OF CONTENTS

I.	Only the Deputy District Attorneys, Sued in Their Official Capacities, Are Proper Parties, and Plaintiffs Fail to Allege Liability Under <i>Monell</i> . ....	1
A.	The Counties are Improper Parties Because the Prosecutorial Conduct at Issue was Done on Behalf of the State .....	1
B.	The State or the Attorney General, in her Official Capacity, is an “Indispensable Party.” .....	1
C.	Plaintiffs Cannot Avoid the <i>Monell</i> “Custom or Policy” Requirement by Naming the Individual Deputies in Their Official Capacities, and They Do Not Allege Harm Resulting From an Unconstitutional County Custom or Policy.....	2
D.	Nationwide Has Not Properly Stated a Claim Under <i>Monell</i> .....	4
II.	Nationwide Does Not State A Cognizable Claim of Underlying Constitutional Injury....	5
A.	The <i>Zauderer</i> Standard Applies.....	5
B.	Nationwide Fails to Plead a Cognizable Claim of Constitutional Injury Under <i>Zauderer</i> .....	6
C.	If Central Hudson Applied, Nationwide Still Fails to State a Claim.....	7
D.	The Offer Letters Do Not Qualify Under the Statue’s Two Exceptions.....	8
III.	<i>Pullman</i> Abstention is Appropriate.....	10
IV.	Nationwide’s Claims Are Not Ripe Under Prudential Considerations.....	11
1.	Nationwide’s Claims Are Not Fit for Determination.....	12
2.	Nationwide Faces No Imminent, Irreparable Harm.....	13
3.	This Court can Consider The Insufficiency of Nationwide’s Evidence.....	13
V.	CONCLUSION.....	15

## TABLE OF AUTHORITIES

### **CASES**

<i>Addington v. U.S. Airline Pilots Ass’n</i> , 606 F.3d 1174 (9 <sup>th</sup> Cir. 2010).....	12
<i>Babbitt v. UFW Nat’l Union</i> 442 U.S. 289 (1979).....	11
<i>Bates v. State Bar of Ariz.</i> 433 U.S. 350 (1977).....	10
<i>Beavers v. Arkansas State Bd. Of Dental Exam’rs</i> 151 F.3d 838 (8 <sup>th</sup> Cir. 1998).....	11
<i>Bender v. Williamssport Area Sch. Dist.</i> 475 U.S. 534 (1986).....	14
<i>Central Hudson Gas &amp; Elec. v. Public Serv. Comm’n</i> . 447 U.S. 557 (1980).....	7, 8, 10
<i>Chaloux v. Killeen</i> 668 F.2d 247 (9 <sup>th</sup> Cir. 1989).....	2, 3
<i>Chen-Cheng Wang ex rel. United States v. FMC Corp.</i> 975 F.2d 1412 (9 <sup>th</sup> Cir. 1992).....	14
<i>Chula Vista Citizens for Jobs and Fair Competition v. Norris</i> 755 F.3d 671 (9 <sup>th</sup> Cir. 2014).....	10
<i>Confederated Salish v. Simonich</i> 29 F.3d 1398 (9 <sup>th</sup> Cir. 1994) .....	10
<i>Coons v. Lew</i> 762 F.3d 891 (9 <sup>th</sup> Cir. 2014).....	11, 12
<i>Doe v. Harris</i> 772 F.3d 563 (9 <sup>th</sup> Cir. 2014).....	2
<i>Doe v. Holy See</i> 557 F.3d 1066 (9 <sup>th</sup> Cir. 2009).....	14
<i>Harrison v. NAACP</i> 360 U.S. 167 (1959).....	11
<i>In re Coleman</i> 560 F.3d 1000 (9 <sup>th</sup> Cir. 2009).....	13
<i>J.M. v. City of King City</i> No. 12-CV-01951 LHK, 2012 WL 4005465 (N.D. Cal. Sept 11, 2012).....	5
<i>Kee v. Mersch</i> 297 Fed. Appx. 615 (9 <sup>th</sup> Cir. 2008).....	4
<i>Kokkonen v. Guardian Life Ins. Co. of America</i> 511 U.S. 375 (1994).....	14
<i>Lexmark Int’l, Inc. v. Static Control Components, Inc.</i> 134 S.Ct. 1377 (2014).....	11
<i>Los Angeles County v. Humphries</i> 562 U.S. 29, 131 S.Ct. 447 (2010).....	2, 3

1	<i>Monell v. Department of Soc. Svcs.</i>	
	436 U.S. 658 (1978).....	2, 3, 4, 5
2	<i>Natural Res. Def. Council v. Abraham</i>	
3	388 F.3d 701 (9 <sup>th</sup> Cir. 2004).....	13
4	<i>Neri v. County of Stanislaus Dist. Attorney's Office,</i>	
	No. 1:10-CV-823 AWI GSA, 2010 WL 3582575 (E.D. Cal. Sept. 9, 2010) .....	1
5	<i>New Kids on the Block v. News Am. Publishing, Inc.</i>	
	971 F.2d 302 (9 <sup>th</sup> Cir. 1992) .....	9
6	<i>People v. Dehle</i>	
	166 Cal.App. 4 <sup>th</sup> 1380 (2008).....	1
7	<i>Porter v. Jones</i>	
	319 F.3d 483 (9 <sup>th</sup> Cir. 2003).....	10
8	<i>Ripplinger v. Collins</i>	
9	868 F.2d 1043 (9 <sup>th</sup> Cir. 1989).....	10
10	<i>Rizzo v. Goode</i>	
	423 U.S. 362 (1976).....	5
11	<i>Railroad Comm'n of Texas v. Pullman Co.</i>	
	312 U.S. 496 (1941).....	10, 11, 15
12	<i>Roberts v. Corrothers</i>	
	812 F.2d 1173 (9 <sup>th</sup> Cir. 1987).....	15
13	<i>Rounds v. Clements</i>	
14	495 F. App'x 938 (10 <sup>th</sup> Cir. 2012).....	4
15	<i>Safe Air for Everyone v. Meyer</i>	
	373 F.3d 1035 (9 <sup>th</sup> Cir. 2004).....	14, 15
16	<i>Safelite Group v. Jepsen</i>	
	764 F.3d 258 (2d Cir. 2014).....	6
17	<i>Savage v. Glendale Union High School</i>	
	343 F.3d 1036 (9 <sup>th</sup> Cir. 2003).....	15
18	<i>Spencer Enters. Inc. v. United States</i>	
	345 F.3d 683 (9 <sup>th</sup> Cir. 2003).....	14
19	<i>Susan B. Anthony List v. Driehaus</i>	
20	134 S. Ct. 2334 (2014).....	11, 12
21	<i>Thomas v. Anchorage Equal Rights Comm'n.,</i>	
	220 F.3d 1134 (9 <sup>th</sup> Cir. 1999) .....	12, 13
22	<i>Thornhill Publ'g v. Gen. Tel. &amp; Elec. Corp.</i>	
	594 F.2d 730 (9 <sup>th</sup> Cir. 1979).....	14
23	<i>Top Dollar Pawn, Gun &amp; Car Audio No. 5 LLC v. Caddo Parish</i>	
	No. 12-05777, 2013 SL 1069184 (W.D.La. March 14, 2013).....	4
24	<i>Weiner v. County of San Diego,</i>	
	210 F.3d 1025 (9 <sup>th</sup> Cir. 2000) .....	1
25	<i>White v. Lee</i>	
26	227 F.3d 1214 (9 <sup>th</sup> Cir. 2000).....	14, 15
27	<i>U.S. v. Bowen,</i>	
	172 F.3d 682 (9 <sup>th</sup> Cir. 1999) .....	1, 5
28		

1	<i>US W. Commc'ns. MFS Intelent, Inc.</i>	
2	193 F.3d 1112 (9 <sup>th</sup> Cir. 1999) .....	13
3	<i>Zauderer v. Office of Disciplinary Counsel of the Supreme Court of Ohio</i>	
4	471 U.S. 626 (1985).....	5, 6, 7
5	<b>STATUTES</b>	
6	26 U.S.C. Internal Revenue Code	
7	Section 5000A.....	12
8	California Constitution	
9	Article 20, Section 3.....	5
10	Business & Professions Code	
11	Section 14700.....	11
12	Section 14703.....	8, 9
13	Section 17200.....	10
14	Section 17203.....	1
15	Section 17204.....	1
16	Section 17500.....	10
17	Federal Rules of Civil Procedure	
18	Section 12(b)(1) .....	14, 15
19	Section 12(b)(6) .....	4, 15
20	Section 12(b)(7) .....	15
21	Section 19.....	1
22	Federal Rules of Evidence	
23	Section 201(b).....	5
24	Government Code	
25	Section 26500 .....	1
26	Section 26506.....	1
27	<b>OTHER</b>	
28	David J. Barron, Why (and When) Cities Have a Stake in Enforcing the Constitution	
	115 Yale L.J. 2218 (2006).....	3
	Richard H. Fallon Jr., <u>Fact and Fiction About Facial Challenges</u> ,	
	99 Cal. L. Rev. 915 (2011) .....	1

1	Schwarzer, et al., Rutter Group Practice Guide Federal Civil Procedure Before Trial	
2	California and 9 <sup>th</sup> Cir. Editions, Section 9:212.1 (TRG 2014).....	8
3	Senate Bill 1150 (Cal. 2003-2004) .....	7
4	Arizona Revenue Statute Section 44-1799.51 .....	7
5	Colorado Revenue Statute Section 6-1-1001 .....	7
6	New York Banking Law section 133.....	7
7		
8		
9		
10		
11		
12		
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1 **I. ONLY THE DEPUTY DISTRICT ATTORNEYS, SUED IN THEIR OFFICIAL**  
2 **CAPACITIES, ARE PROPER PARTIES, AND PLAINTIFFS FAIL TO ALLEGE**  
3 **LIABILITY UNDER *MONELL*.**

4 **A. The Counties are Improper Parties Because The Prosecutorial Conduct at Issue was Done**  
5 **on Behalf of the State.**

6 A California district attorney is a state officer when acting “by the authority and in the name  
7 of the people of the state.” *Weiner v. County of San Diego*, 210 F.3d 1025, 1031 (9th Cir. 2000).  
8 Here, while the actions at issue do not involve a threatened criminal prosecution, but instead a civil  
9 action, that action would still be brought “in the name of the people of the state<sup>1</sup>.” Because the  
10 consumer protection action at issue is not attributable to the County, declaratory or injunctive relief  
11 is inappropriate as to the County. *Neri v. County of Stanislaus Dist. Attorney's Office*, No. 1:10–  
12 CV–823 AWI GSA, 2010 WL 3582575, at \*8 -9 (E.D. Cal. Sept. 9, 2010) is closely analogous. In  
13 *Neri*, the Court dismissed the County as a Defendant after finding that “because the conduct at issue  
14 was done on behalf of the state ... [and,] [r]elatedly, because the ‘Brady List conduct’ at issue is not  
15 attributable to the County, no declaratory or injunctive relief is appropriate as to the County.”

16 **B. The State or the Attorney General, in her Official-Capacity, is an “Indispensable Party.”**

17 Under FED. R. CIV. P. 19<sup>2</sup>, “complete relief” is not possible if the State of California is not a  
18 party, and dismissal is warranted. Even if it were successful, Nationwide’s challenge would not  
19 provide Plaintiffs the relief they seek: continuing to mail their solicitations, as written, without threat  
20 of prosecution under the plain terms<sup>3</sup> of state consumer protection laws. For all intents and  
21 purposes, the relief requested, if granted, would have no effect beyond the actual parties to this

22 <sup>1</sup> Here, the District Attorneys are acting on behalf of the people in investigating and communicating with Plaintiffs and,  
23 unless enjoined, will be filing a civil enforcement action against Plaintiffs on behalf of “the People of the State of  
24 California.” CAL. BUS. & PROF. CODE §§ 17203, 17204; CAL. GOVT. CODE §§ 26500, 26506; *cf. People v. Dehle* (2008)  
25 166 Cal. App. 4th 1380, 1388 (“the People have an interest in being heard throughout the course of a criminal  
26 prosecution and it is the duty of the district attorney to advocate on the People's behalf in an effort to achieve a fair and  
27 just result.”).

28 <sup>2</sup> “Fed.R.Civ.P. 19(a) provides that a party is ‘necessary’ in two circumstances: (1) when complete relief is not possible  
without the absent party's presence, or (2) when the absent party claims a legally protected interest in the action.” *U.S. v.*  
*Bowen*, 172 F.3d 682, 688 (9th Cir. 1999)

<sup>3</sup> Because the “threatened enforcement” at issue in this case is the *only possible application* of very specific consumer  
protection laws regulating solicitations for financial services related to home loans, Plaintiffs present a facial challenge.  
As stated in Richard H. Fallon Jr., *Fact and Fiction About Facial Challenges*, 99 Cal. L. Rev. 915 (2011) (citing *Sabri v.*  
*United States*, 541 U.S. 600, 609 (2004))(additional citations omitted), “Courts and commentators have tended to adopt a  
definition of facial challenges as ones seeking to have a statute declared unconstitutional in all possible applications.”

1 litigation. Only a successful challenge against the State of California could insulate Nationwide  
2 from future prosecution.

3 To illustrate why the State is the proper defendant in this action, the case of *Doe v. Harris*,  
4 772 F.3d 563 (9<sup>th</sup> Cir. 2014) is instructive. There, sex offenders who had completed their terms of  
5 probation brought an action for prospective relief, alleging the Californians Against Sexual  
6 Exploitation (CASE) Act violated the First Amendment. The Attorney General, in her official  
7 capacity, was the subject of the suit. Accordingly, plaintiffs were able to obtain statewide relief.

8 **C. Plaintiffs Cannot Avoid the *Monell* “Custom or Policy” Requirement By Naming the**  
9 **Individual Deputies in their Official-Capacities, and they do Not Allege Harm Resulting from**  
10 **an Unconstitutional County Custom or Policy.**

11 Nationwide claims that the *Monell* “custom or policy” causation requirement is inapplicable  
12 to the official-capacity suit against the District Attorneys, but appears to concede it is applicable to  
13 the suit against the Counties. (Dkt. No. 40 at 4-6.) Nationwide is wrong: *Monell* applies to all  
14 aspects of this case. The Supreme Court settled the issue in *Los Angeles County v. Humphries*, 562  
15 U.S. 29, 131 S.Ct. 447, 453–54 (2010).

16 Without addressing *Humphries*, Nationwide appears to base its argument on two particular  
17 circumstances that exist in this case: (1) the District Attorneys *act as “state officials”* when bringing  
18 a civil suit in the name of the People of the State of California; and (2) Nationwide *does not seek*  
19 *money damages*, only prospective relief. These facts are undisputed. But, as decided in *Humphries*,  
20 *Monell’s* bar on *respondeat superior* liability under Section 1983 applies regardless of the category  
21 of relief sought. And, while the “state official” aspect of this case does set this case apart from  
22 *Humphries*, that aspect of the case should not direct a different result.

23 Plaintiffs appear to advance an argument set forth in *Chaloux v. Killeen*, 886 F.2d 247 (9th  
24 Cir.1989), that has been expressly overruled by *Humphries*. *Chaloux* held that *Monell* did not  
25 govern an action for prospective relief against a county that enforced unconstitutional laws. *Id.* at  
26 250. The Section 1983 action in *Chaloux* implicated Idaho “state officials” -- County Sheriffs  
27 enforcing state law. Thus, *Chaloux* is similar to the case at bar insofar as it dealt with a  
28 municipality's liability for state policy. *Monell* did not address directly this application of vicarious  
liability. *See id.*; *see also Chaloux*, 886 F.2d at 251.



1 In 2006, a commentator described the “unclear” status of the law in 2006:

2 Precisely because Monell does not address that issue, the lower court case law is unclear. The  
3 Ninth Circuit has held that the official policy or custom requirement does not apply if a  
4 plaintiff seeks prospective injunctive relief from a city's policy because Monell was primarily  
5 concerned with protecting the local treasury. Thus, cities may be sued under § 1983 for  
6 enforcing an unconstitutional state law, though plaintiffs may not recover damages. [footnote  
7 omitted, citing *Chaloux v. Killeen*, 886 F.2d 247 (9th Cir.1989)] The Ninth Circuit's  
8 reasoning, however, cannot be right. Dispensing with the official policy or custom  
9 requirement in all injunctive actions would, as the Seventh Circuit explains, effectively make  
10 cities responsible for individual actions that are in fact against official city policy. [footnote  
11 omitted, citing *Gernetzke v. Kenosha Unified Sch. Dist. No. 1*, 274 F.3d 464, 468-69 (7th Cir.  
12 2001)] Why make the city subject to suit for a choice made by a low-level official that the  
13 city itself never countenanced?

14 David J. Barron, *Why (and When) Cities Have a Stake in Enforcing the Constitution*, 115 Yale L.J.  
15 2218, 2236 (2006).

16 The last line of Barron's commentary gets at the heart of the issue presented by Nationwide's  
17 challenge: Why make the County subject to suit without *Monell's* “policy or custom” bar on  
18 *respondeat superior* liability? More precisely, in this case, why make the County subject to suit for  
19 a choice made by a public prosecutor, in his capacity as a “state official,” to threaten a civil action to  
20 enforce State law?

21 The answer – that a County should not be subject to such a suit - can be found in *Humphries*,  
22 562 U.S. 29, 131 S.Ct. at 453–54 . As the *Humphries* Court explains, regardless of the relief sought,  
23 a local government should only be subject to suit under Section 1983 when its “own” violations are  
24 at issue; to hold otherwise would “undermine *Monell's* logic.” *Id.* at 453.

25 Furthermore, the answer has nothing to do with the economic cost to the municipality (here,  
26 the Counties.) There are obvious costs in defending a suit for purely prospective relief, including  
27 liability for attorney's fees, even where money damages are not sought. But, that isn't the point of  
28 *Humphries*, where the Supreme Court said, “as we have pointed out, the Court's rejection of  
*respondeat superior* liability [in *Monell*] primarily rested not on the municipality's economic needs,  
but on the fact that liability in such a case does not arise out of the municipality's own wrongful  
conduct.” *Id.* at 453-454.

The distinction here - that the conduct at issue implicates the Deputy District Attorneys as  
“state officials” - provides all the more reason to say that the logic of *Monell* would be undermined if

1 the “policy or custom” requirement were cast aside. Absent the allegation of a County “policy or  
2 custom,” there is nothing about a choice made by a public prosecutor, in his capacity as a “state  
3 official,” threatening a civil action to enforce State law that has anything to do with the County’s  
4 “own wrongful conduct.”

5 The case relied on by Nationwide, *Rounds v. Clements*, 495 F. App’x 938, 941 (10<sup>th</sup> Cir.  
6 2012), does not address the scenario at bar. In *Rounds*, the officer was an agent of the Colorado  
7 Department of Corrections. Thus, the answer to the question in that case is much more  
8 straightforward: shouldn’t the *State of Colorado* be subject to a suit for prospective relief without  
9 *Monell’s* “policy or custom” bar on *respondeat superior* liability, in an action against a state officer  
10 for prospective relief? Yes, of course it should. But that isn’t the issue in this case. Perhaps,  
11 because *Rounds* makes a rather obvious point of law, it has never been cited in any federal case for  
12 this same point.

13 In sum, under the Supreme Court’s decision in *Humphries*, this issue should be decided as it  
14 was in *Top Dollar Pawn, Gun & Car Audio No. 5 LLC v. Caddo Parish*, Case No. 12-0577, 2013  
15 WL 1069184, at \*4 (W.D.La., March 14, 2013): “With no factual allegations asserting an official  
16 policy, custom, or practice on the part of DA Scott or the Caddo Parish District Attorney's Office,  
17 there can be no *Monell* claim.”

18 **D. Nationwide Has Not Properly Stated a Claim Under *Monell*.**

19 Also as in *Top Dollar Pawn*, this Court should not consider the new *Monell* contentions in  
20 Nationwide’s opposition brief, because the opposition brief in no way amends its Complaint. (“Top  
21 Dollar Pawn's [new *Monell* policy or custom] contentions in its opposition brief in no way amend its  
22 Supplemental and Amended Complaint.” *Top Dollar Pawn*, supra, at fn3. The contents of an  
23 opposition or other pleading cannot be deemed part of the original complaint, and cannot operate to  
24 provide additional facts or the missing elements of a defective claim. *E.g.*, *Kee v. Mersch* 297 Fed.  
25 Appx. 615, 617 (9th Cir. 2008)(“In deciding a Rule 12(b)(6) motion, a court is generally limited to  
26 considering the contents of the complaint.”). As this Court stated in a recent decision: “While  
27 responsive to Defendants' attack, these allegations are not found within the four corners of Plaintiffs'  
28 SAC itself or in any attachments thereto, nor are they judicially noticeable facts. See Fed. R. Evid.

1 201(b). The Court therefore may not consider these additional allegations for purposes of ruling on  
2 the pending motion to dismiss . . .”. *J.M. v. City of King City*, Case No. 12-CV-01951-LHK, 2012  
3 WL 4005465, at \*5 (N.D. Cal. Sept. 11, 2012).

4 Even if the Court did consider these new contentions as part of Nationwide’s Complaint,  
5 which would be improper, Nationwide’s new *Monell* contention that “the District Attorney’s Offices  
6 acted in their local capacity by creating budgetary incentives and/or failing to implement safeguards  
7 against the undue influence of County Bounty” is insufficient, as a matter of law. Dkt. 40 at 12:16.  
8 Nationwide’s new contention, even taken as true for purposes of this 12(b)(6) Motion, cannot  
9 possibly support *Monell* liability because Nationwide fails to plead a causal link to the alleged  
10 constitutional injury. (*See Monell v. Department of Social Servs.*, 436 U.S. 658, 692 (1978)  
11 (“Congress did not intend § 1983 liability to attach where ... causation [is] absent.”); and *Rizzo v.*  
12 *Goode*, 423 U.S. 362 (1976) (no affirmative link between the incidents of police misconduct and the  
13 adoption of any plan or policy demonstrating their authorization or approval of such misconduct.)).”

14 Nationwide alleges that “the District Attorney’s Offices should have the obligation to ensure  
15 that the budgeting of such funds does not create a “perverse legal incentive” for their deputy district  
16 attorneys to commit unconstitutional actions.” (Dkt. No 40, page 14). But, significantly, Nationwide  
17 has not pled *any specific facts* to support the idea that the Deputy District Attorneys in this case were  
18 actually driven by this imagined “perverse legal incentive to commit unconstitutional actions.” Such  
19 an allegation is outrageous, contradicts a Deputy D.A.’s Oath of Office<sup>4</sup>, and is entirely unsupported  
20 by any specific factual allegations.

## 21 **II. NATIONWIDE DOES NOT STATE A COGNIZABLE CLAIM OF UNDERLYING** 22 **CONSTITUTIONAL INJURY**

### 23 **A. The *Zauderer* Standard Applies.**

24 As set forth in the moving papers, a statute that compels disclosure of purely factual,  
25 commercial information, is subject to rational-basis review under *Zauderer v. Office of Disciplinary*

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26  
27 <sup>4</sup> The Oath of Office, at Section 3 of Article 20 of the Constitution of California, provides, " "I, do solemnly swear (or  
28 affirm) that I will support and defend the Constitution of the United States and the Constitution of the State of California  
against all enemies, foreign and domestic; that I will bear true faith and allegiance to the Constitution of the United  
States and the Constitution of the State of California; that I take this obligation freely, without any mental reservation or  
purpose of evasion; and that I will well and faithfully discharge the duties upon which I am about to enter."

1 *Counsel of the Supreme Court of Ohio*, 471 U.S. 626 (1985). Nationwide argues in its Opposition  
2 that this standard only applies when the disclosure is “about a company’s own products or services.”  
3 (Dkt. No 40, page 9) But Nationwide’s only support for this argument is the Second Circuit case  
4 *Safelite Group v. Jepsen*, 764 F.3d 258 (2d Cir. 2014), which is not factually similar to the disclosure  
5 requirement here.

6         Safelite operated an insurance claims management company and had an affiliate, Safelite  
7 Autoglass in Connecticut that repaired and replaced auto-glass. When car owners made claims  
8 concerning auto-glass issues, Safelite would, when practicable, recommend the use of Safelite  
9 AutoGlass to do the repair. If a Safelite AutoGlass facility was not available, Safelite would then  
10 recommend a shop on a list of seventy non-affiliated places. Safelite would inform consumers of its  
11 affiliation with Safelite AutoGlass. In response to this business model, Connecticut General  
12 Assembly passed PA13-67 which provided that Safelite could not mention its affiliate without also  
13 naming a competitor. The legislative history of PA 13-67 showed no consumer dissatisfaction with  
14 Safelite’s business model but instead the legislators stated that PA 13-67 was needed to protect local  
15 glass dealers not affiliated with Safelite. *Id.* at 260. In *Safelite*, the Second Circuit held that the  
16 *Zauderer* standard did not apply and reasoned that “[p]rohibiting a business from promoting its own  
17 product on the condition that it also promote the product of a competitor is a very serious deterrent to  
18 commercial speech.” *Id.*

19         Here, Nationwide alleges that the Statute mandates that it “inform potential customers that  
20 their particular lender does not ‘authorize’ Nationwide’s services.” This is not a disclosure about the  
21 lender’s product or service. The Statute does not require that Nationwide indicate that the lender has  
22 a certain product, or that the lender offers a certain interest rate or other service. It merely requires  
23 that *if* Nationwide *chooses* to reference a lender’s name, loan number or loan amount in its  
24 solicitation that it truthfully informs the consumer that *Nationwide’s product and service* is not  
25 affiliated with or authorized by the lender. An authorization, or lack thereof, by the lender is not a  
26 disclosure about a product or service of that lender.

27 **B. Nationwide Fails to Plead a Cognizable Claim of Constitutional Injury Under *Zauderer***  
28

1 Nationwide states that even if *Zauderer* applies – which it does – that the disclosure  
2 requirements must be reasonably related to the State’s interest in preventing deception and not  
3 unduly burdensome *but* the District Attorneys have “failed to mention *how* the Offer Letters are  
4 deceptive or misleading in the first place.” (Dkt. No 40, page 11)

5 That is not the issue in this case. The District Attorneys have not yet brought their case  
6 against Nationwide. If, and when, that case is filed that is the forum for determining whether the  
7 actual Offer Letters are deceptive or misleading and whether the disclosures are sufficient. Here,  
8 Nationwide is essentially asking this Court to determine whether the Statutes at issue are  
9 constitutional. As set forth in the moving papers, the State in enacting the Statutes at issue did find  
10 that deceptive and misleading solicitations in the mortgage industry were an issue – this has also  
11 been an issue of national concern as is evident from the other states that have enacted similar laws.<sup>5</sup>  
12 Accordingly, there is a legitimate state interest.

13 Next, Nationwide argues that the disclosures would be “unduly burdensome” because the  
14 Statutes could require up to “four separate lengthy disclaimers.” (Dkt. No. 40, page 12) This is not  
15 so. The Statutes require that Nationwide disclose that is not affiliated or sponsored by the lender and  
16 that the lender has not authorized or provided the information for the solicitation. That can be said  
17 in one, maybe two sentences, in what is otherwise a very lengthy solicitation. Further, to argue that  
18 it would require “up to four” disclaimers is just nonsensical. Nationwide could, just mention the  
19 lender and loan information next to each other and make one disclosure. But if it chooses to  
20 reference that information on the envelope and throughout the solicitation, then the Statute *could*  
21 require up to four disclaimers. They would not, however, have to be lengthy and the minor word  
22 processing involved is not burdensome. In essence, Nationwide is in control of what lender or loan  
23 information it uses in its solicitation and is only required to make the disclosures if it chooses to  
24 utilize that information.

25 **C. If *Central Hudson* is Applied, Nationwide Still Fails to State a Claim.**

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26 <sup>5</sup> The basis for SB 1150, as set forth in the legislative history, is the increase in the number of complaints by consumers  
27 who were confused by solicitations and advertisements using their lender’s name, loan number or loan amount. *See* Sen.  
28 Jud. Com., Analysis of Sen. Bill No. 1150 (2003-2004 Reg. Sess.) April 21, 2014, pages 1-8 at *Exhibit B to Defendants’*  
*Joint Request for Judicial Notice*. Further, California is not the only jurisdiction to enact such a law. Several other  
jurisdictions have enacted similar laws in an attempt to curtail consumer confusion. *See, e.g.,* N.Y. BANKING LAW §  
133; ARIZ. REV. STAT. § 44-1799.51; COLO. REV. STAT. § 6-1-1001.

1 Under the *Central Hudson* standard, Nationwide’s claims still fail because the solicitations  
2 are misleading, the state has a substantial interest in ensuring its consumers are not deceived, and the  
3 disclosure requirements are not extensive.

4 Nationwide’s solicitations are misleading. *Central Hudson Gas & Elec. V. Public Serv.*  
5 *Comm’n*, 447 U.S. 557 (1980). Nationwide and the District Attorneys have a tolling agreement in  
6 place that makes solicitations and marketing materials several years back relevant to any prospective  
7 case. *See Declaration of John F. Hubanks in Support of Opposition to Preliminary Injunction* at  
8 Dkt. No. 40 at ¶8. A sampling of those solicitations and marketing materials show that the  
9 statements regarding affiliation on the envelope and letters were not always included. *See id.* at ¶12.  
10 The ones that now appear are at the end of the letter. According to the Hubanks Declaration and  
11 exhibits thereto, the current version of the solicitations are *still* misleading. Even if Nationwide’s  
12 current offer letters may be clearer to consumers, the former solicitations were misleading.

13 Further, as set forth in the moving papers, this is a nationwide issue that several jurisdictions  
14 have addressed with similar statutes. The Statutes do not restrict free speech. Nationwide is not  
15 prevented from lawfully comparing its services to the lenders, in fact that is expressly permitted in  
16 Business & Professions Code Section 14703. Nationwide is merely required to include disclosures *if*  
17 it references the lender’s name, loan number or loan amount. Accordingly, the Statutes are narrowly  
18 tailored to alleviate consumer confusion and deception, without impeding speech and would pass  
19 muster under *Central Hudson* as well.

20 **D. The Offer Letters Do Not Qualify under the Statute’s Two Exceptions.**

21 In its Opposition, Nationwide again asserts that two exceptions apply to its solicitation, the  
22 exception set forth in Section 14703 and the nominative fair use doctrine. CAL. BUS. & PROF. CODE §  
23 14703. This is not the case.<sup>6</sup> Section 14703 provides that a disclosure is not required if use of the

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24  
25 <sup>6</sup> Nationwide argues that whether the comparison exception applies “requires reference to the evidence, which is outside  
26 the scope of this motion to dismiss.” (Dkt. No 40, page 13) However, the law is clear, that where the Complaint  
27 references a document but fails to attach it, the document may be considered on a motion to dismiss. *See* Schwarzer, et  
28 al, Rutter Group Practice Guide: Federal Civil Procedure Before Trial, Calif. and 9<sup>th</sup> Cir. Editions, §9:212.1 (TRG  
2014). Further, Defendants are not arguing the truthfulness of the evidence and are in fact assuming that Nationwide’s  
Offer Letters attached to its preliminary injunction are true and correct copies of the Offer Letters. Nationwide opened  
the door to discussion of these Offer Letters because it referred to them in the Complaint and claims they are proper  
comparisons. (Dkt. No 40, ¶¶ 14, 32)

1 lender's name "is *exclusively* part of a comparison of like services or products." CAL. BUS. & PROF.  
2 CODE § 14703. Here, Nationwide's use of the lender's name is not *exclusively* part of a comparison.  
3 Although a comparison chart may be provided in some of Nationwide's solicitations, the lender's  
4 name is also shown in the envelope window and separately within the solicitation. Further, the  
5 comparison does not clearly identify that one column is for the current lender's payments versus  
6 Nationwide's product or service. Instead it merely references the comparison as the "Current  
7 Monthly Payment" versus "new BIWEEKLY option." This is not a comparison that would fall  
8 under the exception set forth in Section 14703.

9       Next, Nationwide argues that nominative fair use applies because it is set forth expressly in  
10 the Statute and that "itself ... qualifies as sufficient authority for Nationwide's argument." But  
11 Nationwide fails to apply that defense to the facts here. Nominative fair use is a *defense* that may be  
12 utilized in trademark infringement cases. *See New Kids on the Block v. News Am. Publishing, Inc.*,  
13 971 F.2d 302 (9th Cir. 1992). The nominative fair use defense requires that (1) the product or  
14 service in question must be one not readily identifiable without use of the trademark, (2) only so  
15 much of the mark or marks may be used as is reasonably necessary to identify the product or service  
16 and (3) the user must do nothing that would, in conjunction with the mark, suggest sponsorship or  
17 endorsement by the trademark holder." *Id.*

18       Nationwide has not, and cannot, assert that its services would not be identifiable without the  
19 information. In fact, the solicitation could leave out reference to the lender's name, loan number and  
20 loan amount and still be clear to consumers who Nationwide is and the services they offer. Further,  
21 to satisfy nominative fair use, Nationwide must show that use of the lender's name would not  
22 suggest sponsorship or endorsement. Nationwide cannot meet this test. First, the solicitation has  
23 "[your lender] loan" showing through the envelope window. Further, envelopes *before* 2012, and  
24 relevant to any litigation by the Defendants, did not contain such a disclosure. Once the envelope is  
25 opened, the solicitation has the lender's name at the top, directly above the consumer's name and  
26 information. Although there is a statement at the bottom that Nationwide is not affiliated with the  
27 lender, there is still a strong *suggestion* by the use of the lender's name at the top and on the  
28

1 envelope that this solicitation is in some way endorsed by the lender. The nominative fair use  
2 doctrine standard is clear that the use of such trademark must do *nothing* to suggest sponsorship or  
3 endorsement.

4 **III. *PULLMAN ABSTENTION IS APPROPRIATE.***

5 The Ninth Circuit has held that in *Railroad Comm’n of Texas v. Pullman Co.*, 312 U.S. 496  
6 (1941) abstention is appropriate where: “(1) the case touches on a sensitive area of social policy  
7 upon which the federal courts ought not enter unless no alternative to its adjudication is open, (2)  
8 constitutional adjudication plainly can be avoided if a definite ruling on the state issue would  
9 terminate the controversy, and (3) the possible determinative issue of state law is uncertain.”  
10 *Confederated Salish v. Simonich*, 29 F.3d 1398, 1407 (9th Cir. 1994). No California appellate court  
11 has examined the constitutionality of the challenged statutes, Section 14700 either facially or as  
12 applied to Plaintiffs’ loan repayment solicitations. These statutes and California’s broader UDAP  
13 statutes, Sections 17200 and 17500 embody important state consumer protection policies.

14 In *Porter v. Jones*, 319 F.3d 483 (9th Cir. 2003), involving a vote-swapping website on  
15 which Plaintiffs rely, the court found that the first *Pullman* prong was not met. The courts deciding  
16 *Ripplinger v. Collins*, 868 F.2d 1043 (9th Cir. 1989), and *Chula Vista Citizens for Jobs and Fair*  
17 *Competition v. Norris*, 755 F.3d 671 (9th Cir. 2014), like the *Porter* court, opted not to abstain  
18 because of concern over the chilling effect on activities protected by the First Amendment if a  
19 federal court did not consider the challenges at issue. However, contrary to Plaintiffs’ assertions,  
20 *Pullman* abstention may be viable in cases involving the First Amendment and commercial speech.  
21 “Since advertising is linked to commercial well-being, it seems unlikely that such speech is  
22 particularly susceptible to being crushed by overbroad regulation.” *Bates v. State Bar of Ariz.*, 433  
23 U.S. 350, 381 (1977). It is far less likely to be “chilled” than core First Amendment speech.  
24 “[C]ommercial speech, the offspring of economic self-interest, is a hardy breed of expression.”  
25 *Central Hudson, supra*, 447 U.S. at 564.

26 Where, as here, a state court has yet to interpret a challenged statute and apply it to the facts  
27 at bar, abstention is appropriate. “[W]hile *Pullman* abstention has generally been disfavored in the  
28 context of First Amendment claims where state statutes have been facially challenged under the



1 federal constitution . . . *Pullman* abstention has nonetheless been upheld in some cases in the interest  
2 of comity and federalism.” *Beavers v. Arkansas State Bd. of Dental Exam'rs*, 151 F.3d 838, 841(8th  
3 Cir. 1998)(internal citations omitted). *See Babbitt v. UFW Nat'l Union*, 442 U.S. 289, 312 (1979)  
4 (“in this case the District Court should not have adjudicated substantial constitutional claims with  
5 respect to statutory provisions that are patently ambiguous on their face”); *Harrison v. NAACP*, 360  
6 U.S. 167, 178 (1959); (“these enactments should be exposed to state construction or limiting  
7 interpretation before the federal courts are asked to decide upon their constitutionality, so that  
8 federal judgment will be based on something that is a complete product of the State, the enactment  
9 as phrased by its legislature and as construed by its highest court.”).

10 Rather than assume California courts will interpret and apply Section 14700 in a manner that  
11 does violence to the First Amendment, this Court should apply the *Pullman* criteria and abstain until  
12 California courts have applied these important, recently enacted, consumer protection statutes to  
13 Plaintiffs’ business model.

#### 14 **IV. NATIONWIDE’S CLAIMS ARE NOT RIPE UNDER PRUDENTIAL** 15 **CONSIDERATIONS.**

16 Contrary to Nationwide’s suggestion, the Supreme Court did not “question” the “continuing  
17 vitality of the prudential ripeness doctrine” in the recent case of *Susan B. Anthony v. Driehaus*, 134  
18 S. Ct. 2334, 2347 (2014). In fact, a few months prior to *Susan B. Anthony*, the Supreme Court ruled  
19 in the matter of *Lexmark Int’l, Inc. v. Static Control Components, Inc.*, 134 S.Ct. 1377 (2014). In  
20 *Lexmark*, the Supreme Court did not do away with all legal theories “prudential” in nature. *Lexmark*  
21 *Int’l, Inc.*, 134 S.Ct. at 1387, n. 3. Instead, it reframed the matter as one of statutory interpretation.  
22 *Id.* at 1387-88 and n. 4. Later that year in *Susan B. Anthony v. Driehaus*, the Supreme Court clarified  
23 and reminded parties seeking dismissal based on prudential ripeness of its “virtually unflagging”  
24 obligation to hear cases. *Susan B. Anthony*, 134 S.Ct. at 2347. However, the Supreme Court merely  
25 stated that it need not “resolve the continuing vitality of the prudential ripeness doctrine” because  
26 such factors were “easily satisfied” in this particular case. 134 S.Ct. at 2347.

27 Instead, prudential considerations are alive and well. In *Coons v. Lew*, 762 F.3d 891 (9<sup>th</sup> Cir.  
28 2014), which was decided after *Susan B. Anthony*, the Ninth Circuit dismissed an action in part for

1 being prudentially unripe. In 2010, Nick Coons and Eric Novack brought a facial constitutional  
2 challenge to two provisions of the Patient Protection and Affordable Care Act (ACA). *Coons v.*  
3 *Lew*, 762 F.3d 891, 894-895 (9<sup>th</sup> Cir. 2014). Coons alleged that the ACA’s so-called “individual  
4 mandate” in 26 U.S.C. §5000A of the Int. Rev. Code, which requires that specified individuals  
5 maintain a minimum level of health insurance coverage or pay a penalty, denied his substantive due  
6 process rights to medical autonomy and informational privacy. *Coons*, 762 F.3d at 899. The Ninth  
7 Circuit found that the district court properly dismissed Coons’ informational privacy claim for lack  
8 of ripeness. *Id.* at 900-901. The court noted that Coons specifically alleged that his fundamental  
9 right to privacy in his medical information was burdened by the requirement that he provide his  
10 medical information to third-party insurance providers. *Id.* However, Coons did not allege that he  
11 had applied for medical insurance or that any third party had requested his disclosure of medical  
12 information as a condition precedent to obtaining the minimum required coverage. *Id.* Accordingly,  
13 Coons’ challenge was found prudentially unripe because it would require evaluation of a speculative  
14 intrusion. *Id.*

15 Ripeness involves a prudential doctrine, under which a court must evaluate (1) “the fitness of  
16 the issues for judicial decision” and (2) “the hardship to the parties of withholding court  
17 consideration.” *Thomas v. Anchorage Equal Rights Comm’n*, 220 F.3d 1134, 1141 (9<sup>th</sup> Cir. 1999)  
18 (internal references omitted).

19 1. Nationwide’s Claims Are Not Fit For Determination

20 Nationwide argues that, although no civil enforcement suit has been brought, its claims are fit  
21 for determination because the District Attorneys have issued a “threat” of civil action by way of a  
22 letter to it. In addition, it appears that by way of the Lipsky Declaration, Nationwide is asserting that  
23 the letter to it created an injury, which makes the issue presently fit for determination. Dkt. No. 40  
24 at 8:7-8.

25 However, the letter is neither sufficiently certain nor sufficiently imminent to satisfy the  
26 ripeness doctrine<sup>7</sup>. First, the letter merely threatens a possible civil action. Second, a resolution of  
27

28 <sup>7</sup>The Ninth Circuit has consistently held that a case is not fit for review if factual components depend on pending determinations by public or private entities. See, e.g., *Addington v. U.S. Airline Pilots Ass’n*, 606 F.3d 1174, 1179-80 (9<sup>th</sup> Cir. 2010) (holding that the case was not fit for determination when the Union’s seniority proposal had not yet been

1 the civil action would have to occur, e.g. a trial on the merits, before any action could be taken  
2 against Nationwide as a result of the civil action. Accordingly, without more, a letter detailing an  
3 event that *might* occur if the Nationwide continued to refuse to correct its written solicitations is not  
4 an active threat such that this issue is imminent and fit for determination. See *In re Coleman*, 560  
5 F.3d 1000, 1005 (9<sup>th</sup> Cir. 2009) (“Where a dispute hangs on future contingencies that may or may  
6 not occur, it may be too impermissibly speculative to present a justiciable controversy.”) (internal  
7 quotation marks and citation omitted); *Thomas*, 220 F.3d at 1141 (claim not ripe for review where  
8 “any threat of enforcement or prosecution against [plaintiffs] in this case—though theoretically  
9 possible—is not reasonable or imminent . . . [and t]he asserted threat is wholly contingent upon the  
10 occurrence of unforeseeable events.”).

## 11 2. Nationwide Faces No Imminent, Irreparable Harm

12 For the purpose of prudential considerations, hardship “does not mean just anything that  
13 makes life harder; it means hardship of a legal kind, or something that imposes a significant practical  
14 harm upon the plaintiff.” *Natural Res. Def. Council v. Abraham*, 388 F.3d 701, 706 (9<sup>th</sup> Cir. 2004).  
15 The “absence of any real or imminent threat of enforcement, . . . seriously undermines any claim of  
16 hardship.” *Thomas*, 220 F.3d at 1142.

17 In its Opposition, Nationwide claims that it has established such harm through the Lipsky  
18 Declaration – in particular through paragraphs 14-15. Dkt. No. 40 at 20:1-3. Yet, these very  
19 paragraphs only highlight the speculative nature of the alleged harm – “[a]llowing the District  
20 Attorneys to bring an enforcement action . . . *could* destroy Nationwide’s business;” “[j]ust the mere  
21 suggestion by a governmental authority that Nationwide is deceiving its customers . . . *could* destroy  
22 our entire business;” and “Nationwide *would likely be harmed* . . . *if* the District Attorneys are able  
23 to pursue an action against Nationwide.” Lipsky Decl. at ¶¶ 14-15, emphasis added. Because  
24 Nationwide has not demonstrated that delaying determination on this issue until it becomes ripe  
25 would cause irreparable hardship, its claims are not prudentially ripe for consideration.

## 26 3. This Court Can Consider The Insufficiency of Nationwide’s Evidence

27  
28 adopted); *US W. Commc’ns v. MFS Intelenet, Inc.*, 193 F.3d 1112, 1118 (9<sup>th</sup> Cir. 1999) (finding the legality of interim rates not fit for determination because “the Commission may not have reached a final decision on the rates”).

1 Federal courts are courts of limited jurisdiction, possessing only that power authorized by  
2 Article III of the United States Constitution and statutes enacted by Congress pursuant thereto.  
3 *Bender v. Williamsport Area Sch. Dist.*, 475 U.S. 534, 541 (1986). Thus, federal courts have no  
4 power to consider claims for which they lack subject matter jurisdiction. *Chen–Cheng Wang ex rel.*  
5 *United States v. FMC Corp.*, 975 F.2d 1412, 1415 (9th Cir. 1992). The Court is under a continuing  
6 duty to dismiss an action whenever it appears that it lacks jurisdiction. *Id.*; see also *Spencer Enters.,*  
7 *Inc. v. United States*, 345 F.3d 683, 687 (9th Cir. 2003).

8 The burden of establishing that a cause lies within this limited jurisdiction rests upon the  
9 party asserting jurisdiction. *Kokkonen v. Guardian Life Ins. Co. of America*, 511 U.S. 375, 377  
10 (1994). Thus, in the present action, Nationwide bears the burden of demonstrating that subject  
11 matter jurisdiction exists over its Complaint.

12 On a motion to dismiss pursuant to Federal Rules of Civil Procedure, Section 12(b)(1), the  
13 applicable standard turns on the nature of the jurisdictional challenge. A Section 12(b)(1)  
14 jurisdictional attack may be “facial” or “factual.” *White v. Lee*, 227 F.3d 1214, 1242 (9th Cir. 2000)  
15 (citation omitted). In evaluating a *facial* attack on jurisdiction, the Court must accept the factual  
16 allegations in Nationwide’s complaint as true and draw all reasonable inferences in its favor. *Doe v.*  
17 *Holy See*, 557 F.3d 1066, 1073 (9th Cir. 2009).

18 However, by contrast, in a factual attack such as this one, the challenger disputes the truth of  
19 the allegations that, by themselves, would otherwise invoke federal jurisdiction. *Safe Air for*  
20 *Everyone v. Meyer*, 373 F.3d 1035, 1039 (9th Cir. 2004). Accordingly, in this case, “[n]o  
21 presumptive truthfulness attaches to plaintiff’s allegations, and the existence of disputed material  
22 facts will not preclude the trial court from evaluating for itself the merits of jurisdictional claims.”  
23 *Thornhill Publ’g v. Gen. Tel. & Elec. Corp.*, 594 F.2d 730, 733 (9th Cir. 1979).

24 Further, “[i]n resolving a factual attack on jurisdiction, the district court may review evidence  
25 beyond the complaint without converting the motion to dismiss into a motion for summary  
26 judgment.” *Safe Air*, 373 F.3d at 1039 (citation omitted). And “[d]ismissal is then appropriate  
27 ‘where it appears beyond doubt that the *plaintiff* can prove no set of facts in support of his claim  
28

1 which would entitle him to relief.’’ *Roberts v. Corrothers*, 812 F.2d 1173, 1177 (9th Cir. 1987),  
2 emphasis added.

3 Therefore, contrary to Nationwide’s argument that evidence may not be weighed on a motion  
4 to dismiss, it is well established that when a defendant raises a factual challenge to federal  
5 jurisdiction, “the district court may review evidence beyond the complaint without converting the  
6 motion to dismiss into a motion for summary judgment,” *Safe Air*, 373 F.3d at 1039, citing *Savage v.*  
7 *Glendale Union High School*, 343 F.3d 1036, 1040 n. 2 (9<sup>th</sup> Cir. 2003), and “need not presume the  
8 truthfulness of the plaintiff’s allegations,” *id.*, citing *White*, 227 F.3d at 1242.

9 **VI. CONCLUSION**

10 Because this suit is (1) lacking in prudential ripeness; and (2) the appropriate subject of  
11 dismissal under *Pullman* abstention, this Court should decline to exercise subject matter jurisdiction.  
12 FED. R. CIV. P. 12(b)(1). Moreover, each claim fails as a matter of law. (FED. R. CIV. P.  
13 12(b)(6)). Also, Nationwide Biweekly has failed to join a necessary party, The State of California.  
14 FED. R. CIV. P. 12(b)(7).

15 Dated: February 10, 2015.

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16  
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